

APR 23 1988

For Six Month Period Ending _____

(Insert date)

Name of Registrant

Burson-Marsteller

Registration No.

2469

Business Address of Registrant

1850 M Street, N.W.
Suite 900
Washington, D.C. 20036

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

n/a

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name

Position

Date Connection
Ended

See Attachment I

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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See Attachment II

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Michael Gold	137 Garfield Place Brooklyn, NY 11215	account executive	11/2/87
William Anderson	333 E. 45th Street Apt. #10E New York, NY 10017	senior account executive	10/26/87
Ellen Robinson	37 Maple Street Irvington, NY 10533	account supervisor	2/16/88

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name of foreign principal

Date of Termination

Thomson, S.A.
U.S.-Taiwan, ROC Fair Trade Council

4/23/88
11/15/87

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Seoul Olympic Organizing Committee; Saudi Basic Industries Corp.; Epson America, Inc.; Industrial Development Board for Northern Ireland

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment (s) III

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
 Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Burson-Marsteller, in its role as a public relations agency, occasionally disseminates press releases to trade magazines, business publications and general interest media on behalf of SABIC and IDB. These, respectively, deal with the petrochemical market and business opportunities in Northern Ireland.

Burson-Marsteller also arranged meetings with media, legislators, and other interested parties for the U.S.-Taiwan ROC Fair Trade Council. Topics of discussion dealt with U.S.-Taiwan trade and other economic news items of joint concern.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment (s) IV

\$3,301,802.91

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment(s) V

\$1,257,490.40

Total

15. (b) **DISBURSEMENTS—THINGS OF VALUE**

(PAGE 7)

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) **DISBURSEMENTS—POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?
 Yes ☒ No ☐

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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See Attachment VI

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

U.S.-Taiwan, ROC Fair Trade Council; SABIC

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒*

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

*Burson-Marsteller's contracts with SABIC and IDB have overall media relations budgets, of which dissemination activities are but one element.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☒ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☐ Lectures or speeches

☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials ☒ Newspapers ☐ Libraries
☐ Legislators ☒ Editors ☒ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda:

☒ English ☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☒ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐ n/a
Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

(PAGE 9)

If you have previously filed an Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

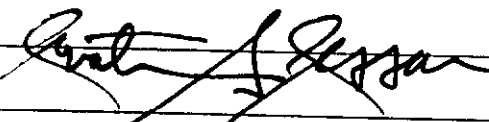
Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)


Jonathan S. Jessar

Executive Vice President and
General Manager

Subscribed and sworn to before me at 1850 M Street, NW, Washington DC 20036

this 23rd day of May, 19 88


(Signature of notary or other officer)

My Commission Expires March 14, 1993

¹The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER

TERMINATIONS

OCTOBER 23, 1987 - APRIL 24, 1988

<u>NAME</u>	<u>TITLE</u>	<u>TERMINATION DATE</u>
Christine Boehlke	Sr.V.P.	12/31/87
Ellen Golden	V.P.	10/30/87
Thomas McNulty	V.P.	11/30/87
Joyce Oberdorf	V.P.	2/15/88
Shelagh Thomee	V.P.	3/31/88

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
MAY 23 4:21 PM '88
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER

ADDITIONS

OCTOBER 23, 1987 - APRIL 24, 1988

<u>NAME & ADDRESS</u>	<u>TITLE</u>	<u>DATE ASSUMED</u>	<u>CITIZENSHIP</u>
Sue Bruser 70 Riverside Drive New York, NY 10024	V.P.	12/14/87	U.S.
John Burdick 372 Georgetown Road Weston, CT 06883	V.P.	3/17/88	U.S.
Mark Burson 11333 Berwick Street Los Angeles, CA 90049	V.P.	3/16/88	U.S.
Dennis Cesa 345 East 93 Street New York, NY 10028	V.P.	12/14/87	U.S.
William Cox 2 Rosenberry Court Lawrenceville, NJ 08648	Sr.V.P.	2/01/88	U.S.
Dominic DiFrisco 30 East Huron, Apt. 4704 Chicago, IL 60611	V.P.	1/04/88	U.S.
Cheryl Eppsteiner 3243C Sutton Place NW Washington, DC 20016	V.P.	3/16/88	U.S.
Suzanne Fallon 309 West 82 Street, Apt. 3A New York, NY 10024	V.P.	3/17/88	U.S.
Robert Flaherty 507 Washington Street Hoboken, NJ 07030	V.P.	3/16/88	U.S.

Gayle Haring 60 West 66 Street New York, NY 10023	V.P.	12/14/87	U.S.
Tim McGowan 671 Hughes Drive Hamilton Square, NJ 08690	V.P.	12/14/87	U.S.
Leslie Melvin 200 West 86 Street New York, NY 10024	V.P.	12/14/87	U.S.
Rick L. Miller 1949 Lyon San Francisco, CA 94115	V.P.	12/14/87	U.S.
Lance Morgan 2813 35th Street NW Washington, DC 20007	V.P.	12/14/87	U.S.
Joyce Oberdorf 37-58 108 Street Corona, NY 11368	V.P.	12/14/87	U.S.
Cathy Ramsey 305 Lexington Avenue #10B New York, NY 10016	V.P.	3/16/88	U.S.
Susan Reynolds 622 S. Barrington Avenue Los Angeles, CA 90049	V.P.	2/01/88	U.S.
Karen Ryan 49 Spring Pond Drive Ossining, NY 10562	V.P.	3/17/88	U.S.
Roger Semerad 9512 W. Stanhope Road Kensington, MD 20895	SR.V.P.	1/04/88	U.S.
Mary-Ann Sherman 160 East 88 Street New York, NY 10128	V.P.	12/14/87	U.S.
Robert Turner 91 Lake Road Greenlawn, NY 11740	V.P.	3/17/88	U.S.
Susan Vasilogambros 408 South Ha Wa Ta Mount Prospect, IL 60056	V.P.	12/14/87	U.S.

Jerry Wattel
30 Hoyt Street
Darien, CT 06820

V.P. 12/14/87 U.S.

Jonathan Williams
178 Garth Road #4I
Scarsdale, NY 10583

V.P. 12/14/87 U.S.

Dina Winokur
201 East 87th Street 26S
New York, NY 10028

V.P. 3/16/88 U.S.

Attachment(s) III

Industrial Development Board for Northern Ireland (IDB)
Activities Report
October 24, 1988 - April 23, 1988

October 24, 1987 - November 15, 1987

- o Continued to update press kit.
- o Accompanied journalists of regional publications to Northern Ireland to tour business facilities and interview U.S. companies about what it is like to do business in Northern Ireland.
- o Finalized itineraries for computer trade editors to visit Northern Ireland in December.
- o Completed and distributed several press releases, to trade and business publications.
- o Maintained contact with business, high technology and medical technology publications to encourage publication of various stories and to determine editorial needs.
- o Continued coordination for high technology seminar and speaking engagement in Boston.
- o Invited U.S. companies to medical technology seminar in New York; followed up, held seminar. Did the same for similar seminar at AHA convention in Los Angeles.

November 16 - December 15, 1987

- o Completed updating of press kit.
- o Maintained and expanded list of contacts for upcoming trip to London to meet with correspondents.
- o Maintained contact with business, high technology and medical technology publications to pursue stories and monitor needs.

- o Continued follow up with editors who have visited Northern Ireland to encourage development of positive business stories.
- o Continued invitation and follow up process for Boston high technology seminar and speaking engagement.
- o Reviewed advertising opportunities.
- o Began development of new advertising campaign based on testimonials of U.S. companies doing business in Northern Ireland.

December 16, 1987 - January 15, 1988

- o Met with editors of New York-based business, high tech and med tech publications to pursue Northern Ireland business stories. Made phone contact with others throughout the U.S.
- o Finalized details of London correspondents trip.
- o Developed various trade releases about business developments in Northern Ireland. Distributed to appropriate publications.
- o Arranged for business media interviews for IDB visiting spokesperson.
- o Contacted a sampling of site relocation agencies to assess how they get information for clients.
- o Reviewed new IDB brochure for American market.
- o Held Boston seminar and speaking engagement.
- o Sent follow up information and thank you letter to companies who have attended IDB seminars.
- o Continued development of new ad campaign. Reviewed various advertising opportunities.

January 16, 1988 - February 15, 1988

- o Traveled to London to meet with U.S. correspondents of major newspapers, broadcast media and wire services.
- o Maintained contact with business, high tech and med tech media.

- o Followed up with editors who met with IDB spokesperson who visited U.S.
- o Met with major business publication to discuss joint research project on U.S. attitudes toward overseas expansion. Developed proposal for client.
- o Met with regional business publication to discuss joint project to survey local business about overseas expansion plans.
- o Rescheduled computed editor's visit to Northern Ireland.
- o Discussed with client speaking opportunity at major high tech show in Los Angeles.
- o Continued development of new ad campaign. Placed existing ad in various business and trade publications.

February 16 - March 15, 1988

- o Followed up with correspondents met during London trip.
- o Maintained contact with business, high tech and med tech publications to discuss story ideas and asses editorial needs.
- o Began researching speaking platforms and media opportunities visiting Northern Ireland businessmen.
- o Developed various press releases about business in Northern Ireland; distributed to appropriate media.
- o Accompanied computer editors to Northern Ireland to meet with U.S. companies doing business in the Province.
- o Accompanied medical technology editors to Northern Ireland to meet with appropriate accompanies and experts.
- o Research project with major business publication gets canceled, switch to competing publication. Draft survey questionnaire on U.S. attitudes about overseas expansion. Began development of roundtable event to discuss research findings.
- o Reviewed IDB sector brochures for Americanization.

- o Compiled list of high tech and med tech trade associations, their publications, speaking opportunities, etc.
- o Continued organizing Los Angeles speaking engagement for IDB spokesperson. Investigated media opportunities tied to the event.
- o Began development of IDB seminar at American College of Cardiologists convention, Atlanta.
- o Presented new ad campaign to client.
- o Placed existing ads in appropriate publications.

March 16 - April 23, 1988

- o Maintained ongoing contact with London correspondents.
- o Maintained ongoing contact with business, high tech and med tech editors we have submitted business stories to or who have attended various IDB events.
- o Developed press releases on business new stories from Northern Ireland; distributed to appropriate publications.
- o Began arranging media interviews for visiting IDB spokesperson.
- o Completed "global" survey project. Finalized details for roundtable discussion.
- o Began planning for media for trade mission to U.S. from Northern Ireland.
- o Completed regional survey on U.S. attitudes toward overseas expansion. Began developing regional campaign based on results.
- o Completed direct mail campaign and follow up to Illinois software/electronics companies to determine interest in meeting with IDB about Northern Ireland opportunities.
- o Completed development of new IDB ads and media strategy. Placed ads with appropriate publications.

Attachment(s) III

Epson America, Inc.
Activities Report
October 24, 1987 -- April 23, 1988

- o Monitored daily news coverage of Congressional action on trade matters, particularly regarding the Omnibus Trade and Competitiveness Act of 1988 (H.R. 3).
- o Reported developments to client.
- o Contacted Kathryn Steckelberg, legislative assistant to Congressman Jack Kemp, on the following dates to discuss developments with House-Senate Trade Conference and H.R. 3:
 - November 23, 1987: Personal visit, Kemp's office
 - January 14, 1988: Telephone conversation
 - April 18-22, 1988: Four telephone conversations
- o Contacted Joel Wood, staff member, House Budget Committee, on November 23, 1987, to discuss developments with House-Senate Trade Conference.
- o Contacted Bob Witeck, director of communications for Senator Bob Packwood, on April 19, 1988, by telephone, to discuss developments with H.R. 3.
- o Reported developments on trade issue periodically, via memoranda, to client.

Attachment(s) III

U.S.-Taiwan, ROC Fair Trade Council
Activities Report
October 24, 1987 -- April 23, 1988

October 24 -- October 30, 1987

- o Used final report analyzing and summarizing results of issues and opinion survey as basis for developing new briefing/press materials.
- o Finalized arrangements for and conducted October 29 all-day briefing session for entire delegation.
- o Finalized work on briefing book for use by members of the Trade Council.
- o Continued publicity work on behalf of a November 3 National Press Club breakfast by Taiwanese legislator Shau-kong Jaw.
- o Finalized materials for Trade Council press kit.
- o Continued to contact media to gain press coverage of the Trade Council's visit to the United States.
- o Continued process of requesting appointments with key government officials and representatives of business, special interest and academic organizations, as previously scheduled appointments and speaking platforms are confirmed.

Contacted:

Peter Marudas, administrative assistant, Senator Paul Sarbanes

Jim Arbury, administrative assistant, Senator Don Riegel

Bob Kyle, legislative assistant, Senator Max Baucus

John Tuck, deputy assistant to the president and executive assistant to the chief of staff

Alan Homer, deputy U.S. trade representative

Rufus Yerxa, staff director, subcommittee on trade, House Ways and Means Committee

John Hardy, senior counsel, merchant marine subcommittee, House Committee on Commerce, Science and Transportation

Debbie Lamb, director, Korea and Taiwan desk, Office of International Economic Policy, Department of Commerce

Dean Kline, international economist, Office of the Assistant Secretary for International Affairs, Department of Treasury

Thomas Kay, administrator, Foreign Agricultural Service, Department of Agriculture

Janet Ruth, legislative assistant, Representative Jim Leach

Steve Quick, staff member, Joint Economic Committee

Christopher Hankin, acting deputy undersecretary for international affairs, Department of Labor

J. Stapleton Roy, deputy assistant secretary for East Asian and Pacific affairs, Department of State

- o Continued coordination with New York liaison on October 30 visit of members of the delegation to that city. Set up delegation meetings with media outlets, including major newspapers and business magazines.
- o Continued preparations for November 3 reception, including follow-up calls to determine attendance.

October 31, 1987 -- November 6, 1987

- o Continued publicity work on behalf of November 3 National Press Club breakfast.
- o Updated briefing book, as appropriate.
- o Finalized and coordinated November 3 reception.
- o Continued process of requesting appointments with key government officials and representatives of business, special interest and academic organizations. Contacted/confirmed visits with the appointments secretaries in offices of previously mentioned government officials. Also, contacted appointment secretaries in the following offices:

Senator Max Baucus
Senator Sarbanes
Senator Strom Thurmond
Senator Brock Adams
Senator John Heinz
Senator Robert Byrd
Representative Tony Coelho
Representative Glenn English
Representative Dan Glickman

- o Continued to contact media regarding the Trade Council's visit to the United States.
- o Accompanied Trade Council to appointments with representatives of the media, business, special interestt and academic organizations.
- o Accompanied Trade Council to appointments with the following government officials:

David Tarbell, director of international economic affairs,
U.S. National Security Council (11/2/87)

Alan Homer, Deputy U.S. Trade Representative (11/2/87)

Rufus Yerxa, staff director, subcommittee on trade,
House Ways and Means Committee (11/2/87)

Senator Strom Thurmond (11/2/87)

John Hardy, senior counsel, Merchant Marine Subcommittee,
House Committee on Commerce, Science and Transportation
(11/3/87)

Lewis Lawn, assistant secretary for international economic
policy, Department of Commerce (11/3/87)

Senator Brock Adams (11/3/87)

Charles Dallara, senior deputy assistant secretary for
international economic policy, Department of Treasury
(11/3/87)

Representative Tony Coelho (11/4/87)

Thomas O. Kay, under secretary of agriculture, Department
of Agriculture (11/4/87)

Representative Glenn English (11/5/87)

Senator Don Riegle (11/5/87)

Representative Jim Leach (11/5/87)

Senator Max Baucus (11/5/87)

Steve Quick, Joint Economic Committee, U.S. Senate
(11/6/87)

Christopher Hankin, acting deputy undersecretary for
international affairs, Department of Labor (11/6/87)

Representative Dan Glickman (11/6/87)

Senator John Heinz (11/6/87)

Senator Paul Sarbanes (11/6/87)

Senator Robert Byrd (11/6/87)

J. Stapleton Roy, deputy assistant secretary for East
Asian and Pacific affairs, Department of State (11/6/87)

- o Hosted congressional reception (11/3/87).

November 7, 1987 - April 23, 1988

- o Escorted delegation to airport for their departure for Taiwan.
- o Monitored media for coverage of delegation visit.
- o Sought placement of transcript of speech by Shau-kong Jaw in the Congressional Record.
- o Placed op-ed article by Jaw in a major Asian newspaper.

Saudi Basic Industries Corporation (SABIC)
Activities Report
October 24, 1987 - April 23, 1988

October 24 - November 23, 1987

- o Distributed one press release.
- o Wrote three product releases on Ladene and one release on SABIC's capability. Forwarded to client for review.
- o Assembled SABIC background materials for chemical magazine editor; held meeting with editor.
- o Contacted editor of plastics journal regarding press release.
- o Worked with numerous trade editors to develop stories.
- o Developed 1988 editorial calendar and pouch to client.
- o Supported activities for client participation at trade show. Began gathering of information for trade show in Chicago in June, NPE '88.

November 23 - December 24, 1987

- o Distributed five press releases.
- o Sent supporting visuals to global offices for distribution.
- o Alerted client to articles in U.S. business press.
- o Researched and drafted press releases on SABIC's activities in China and Al-Mady corporate appointment.
- o Referred caller to SABIC U.S. office regarding international inquiries about customers seeking product information.
- o Passed on media requests for more information on SABIC's capacity expansions, marketing strategies and new plant technologies.
- o Worked with various editors to develop stories.

John Hardy, senior counsel, merchant marine subcommittee, House Committee on Commerce, Science and Transportation

Debbie Lamb, director, Korea and Taiwan desk, Office of International Economic Policy, Department of Commerce

Dean Kline, international economist, Office of the Assistant Secretary for International Affairs, Department of Treasury

Thomas Kay, administrator, Foreign Agricultural Service, Department of Agriculture

Janet Ruth, legislative assistant, Representative Jim Leach

Steve Quick, staff member, Joint Economic Committee

Christopher Hankin, acting deputy undersecretary for international affairs, Department of Labor

J. Stapleton Roy, deputy assistant secretary for East Asian and Pacific affairs, Department of State

- o Continued coordination with New York liaison on October 30 visit of members of the delegation to that city. Set up delegation meetings with media outlets, including major newspapers and business magazines.
- o Continued preparations for November 3 reception, including follow-up calls to determine attendance.

October 31, 1987 -- November 6, 1987

- o Continued publicity work on behalf of November 3 National Press Club breakfast.
- o Updated briefing book, as appropriate.
- o Finalized and coordinated November 3 reception.
- o Continued process of requesting appointments with key government officials and representatives of business, special interest and academic organizations. Contacted/confirmed visits with the appointments secretaries in offices of previously mentioned government officials. Also, contacted appointment secretaries in the following offices:

- o Conducted audit of plastics processors to see who would attend NPE '88.
- o Sent memo to client recommending global media schedules, budgets, etc. for ad campaign.

January 24 - February 23, 1988

- o Distributed two press releases.
- o Drafted new components for 1988 press kit.
- o Requested update of worldwide media list from global offices.
- o Forwarded several media requests for SABIC product and marketing information.
- o Continued to work with editors of trade publications to develop stories.
- o Made technical correction of SABIC corporate video.
- o Contacted SABIC Stamford office to determine current U.S. marketing stance.
- o Sent summary of ads and recommended distribution plan to client.

February 24 - March 23, 1988

- o Distributed one press release.
- o Sent memo alerting client to newspaper article on the future of the U.S. petrochemical industry. Also sent memo on the ECN/SABIC ammonia plant article.
- o Completed and forwarded all components of the press kit to client for review.
- o Completed worldwide media list; sent to client.
- o Worked with trade editors to develop ideas for articles.
- o Expedited various editorial requests for SABIC plant and product information.

- o Communicated with brokerage house concerning an invitation for a SABIC official to address the U.S. CMRA.
- o Contacted an engineering and marketing consulting firm regarding who would represent SABIC at the National Petroleum Refiners Association.

March 24 - April 23, 1988

- o Distributed one press release.
- o Sent memos to client regarding recent newspaper articles.
- o Passed media inquiries to client regarding incident at one of its plants.
- o Developed comprehensive product release, sent to client for approval. Also sent two case histories to client for approval.
- o Drafted two releases, sent to client for review.
- o Communicated with several trade editors to tailor articles for their publication.
- o Discussed with a Saudi diplomat from Washington, D.C., the development of a special investment brochure for U.S. companies wishing to do business with the Kingdom.
- o Completed recommendation for global trade shows, forwarded to client.
- o Prepared and executed a media training program in agency's New York office for SABIC executive.

Attachment(s) III

Seoul Olympic Organizing Committee
Activities Report
October 24, 1987 -- April 23, 1988

October 24 -- October 31, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding plans, requests for information. Also, coordination with Korean Consulate and Korean Cultural Service officials and meetings (by Mr. Burson) with Dr. Kim Un-Yong, Robert H. Helmick and others at the General Association of International Sports Federations (GAISF) conference.
- o Various discussions with R.V. Allen Co. (Messrs. Allen, Plunk) and Burson-Marsteller (Messrs. Burson, Solomon).
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Submitted pertinent press monitoring reports to Korean Cultural Service.
- o Reviewed appropriate material for additional radio scripts.
- o Submitted to B-M Seoul worldwide labels for upcoming UPDATE reports mailings.
- o Discussed Seoul Olympics publicity opportunities with Canadian newspaper.
- o Submitted N.Y. Times Park-Seh-jik Olympic OP-ED article to B-M Seoul.
- o Submitted press kit to NBC-TV publicity department.
- o Submitted to B-M Seoul for approval first December radio release.
- o Distributed third quarter UPDATE to top 200 U.S. sports editors.

- o Discussed trip to Seoul for chief Olympic writers from major newspapers with Olympic editor.
- o Submitted to B-M Seoul tapes of wire service radio release.
- o Distributed VNR nationally over satellite network.
- o Distributed tapes of above to B-M Seoul.
- o Attended General Association of International Sports Federations (GAISF) meetings.
- o Discussed use of SLOOC logos with USOC.
- o Discussed Olympic coins with advertising magazine.
- o Accompanied newspaper editors to Seoul for Olympic meetings.

November 1 -- November 30, 1987

- o Attended various meetings in Seoul with SLOOC, sports ministry, KOIS officials. Coordinated itinerary for Seoul interviews for major U.S. newspapers. Maintained editorial contact regarding story possibilities, follow-ups and requests for information with U.S. and Canadian newspapers and wire services. Also, coordination with Korean Cultural Service officials, IOC and Calgary Olympic officials.
- o Various discussions with R.V. Allen Co. (Messrs. Allen, Plunk, Sheffer) and Burson-Marsteller (Messrs. Burson, Solomon).
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Submitted pertinent press monitoring reports to Korean Cultural Service.
- o Met with various SLOOC officials including President Park, Vice President Kim Un-Yong, Secretary General Kim Ock-jin, Ambassador Chyun Sang-Jin and various members of the SLOOC public relations staff.
- o Met with Sports Minister Cho.
- o Met with Mr. Park Shinil of KOIS.

- o Submitted to B-M Seoul Washington Post article.
- o Continued discussions with Olympic writers' request for visit to Seoul.
- o Received call from Korean Embassy (Clyde Hess) regarding student's request for information on South Korea/North Korea Olympic situation. Advised Mr. Hess that student should be told to contact IOC for details.
- o Contacted Korean Cultural Service in New York (Mr. Lee Chan-Yong) to attempt entry for reporter to Taenung training center.
- o Submitted to B-M Seoul newspaper articles based on visit to Seoul.
- o Submitted to B-M Seoul analysis of press interviews.
- o Submitted to reporter itinerary for visit to Seoul.
- o Discussed Seoul trip in early December with southwestern newspaper.
- o Discussed visit to Seoul by chief Olympic writer of major newspaper.
- o Discussed photo possibilities with wire service.
- o Discussed housing, story possibilities with wire service.
- o Submitted American volunteers story to wire service.
- o Contacted Calgary Olympic Committee regarding housing at Olympics.
- o Submitted to B-M Seoul audience analysis of second October radio release.
- o Distributed to 2,000 wire radio stations via satellite November radio release.

December 1 -- December 31, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding plans, requests for information. Also, coordination with Korean Consulate and Korean Cultural Service officials and meetings (by Mr. Burson) with Dr. Kim Un-Yong, Robert H. Helmick and others at the General Association of International Sports Federations (GAISF) conference.

- o Various discussions with R.V. Allen Co. (Messrs. Allen, Plunk) and Burson-Marsteller (Messrs. Burson, Solomon).
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Submitted pertinent press monitoring reports to Korean Cultural Service.
- o Met with wire service to discuss photo layout possibilities.
- o Met with NBC-TV to discuss possible NBC-TV press trip to Seoul.
- o Coordinated internal meetings to discuss creative for magazine advertising.
- o Discussed with B-M, L.A., Rose Bowl float plans.
- o Met with magazine advertising manager regarding free advertising space.
- o Submitted food, "Olympiad of Art" radio releases to Canadian newspaper for possible use in special Calgary Olympic coverage.
- o Followed-up with reporter regarding visit to Seoul.
- o Discussed possible future Olympic stories with northeastern newspaper sports editor.
- o Distributed first December radio release via satellite to 2,000 wire radio stations.
- o Distributed "U.S. Ticket Agent . . ." appointed release to more than 50 newsrooms and national radio and TV networks in the U.S.
- o Discussed marketing story with editor of sports magazine.
- o Met with wire services to discuss Olympic story possibilities.
- o Met with Mr. Hoon Sohn of Korean Consulate (L.A.) to discuss Rose Bowl float publicity.
- o Obtained and submitted to B-M Seoul copies of ticket stories from major newspapers.

- o Submitted to B-M Seoul tapes of November, first December radio releases.
- o Submitted to B-M Seoul air checks of VNR.
- o Submitted to B-M Seoul three color comps regarding magazine advertisements.
- o Submitted to B-M Seoul ideas for Calgary publicity opportunities.
- o Submitted to B-M Seoul analysis of influential USA media regarding covering the Olympics.
- o Asked various B-M worldwide offices for similar analysis for B-M Seoul.
- o Met with Korean Consulate Olympic official (Mr. Hoon Sohn) and Rose Bowl parade float builder to discuss publicity ideas.
- o Contacted television planning editors to discuss Rose Bowl float possibilities.
- o Contacted California newspaper to discuss Rose Bowl float story possibilities.
- o Discussed Rose Bowl float possibilities with wire services, television stations, major newspapers and sport magazine.
- o Provided Korean Consulate in L.A. with float photographs.
- o Provided major newspaper with B-M Seoul phone number regarding checking out Soviet delegation visit to Seoul.
- o Sent media advisory regarding Rose Bowl float to L.A.-based media.
- o Submitted photos of Rose Bowl float to major newspaper.
- o Obtained and submitted to B-M Seoul newspapers' Rose Bowl float Olympic story.
- o Submitted to B-M Seoul European publicity ideas.
- o Distributed second December radio release via satellite to 2,000 wire radio stations.
- o Submitted to B-M Seoul tapes of second December radio release.
- o Submitted to wire radio releases on "Olympiad of Art," paralympics, food, sports slang, and missionaries for possible use in Olympic Notebook column.

- o Submitted to B-M Seoul audience analysis of November radio release.
- o Obtained and submitted to B-M Seoul wire service Olympic Notebook column featuring paralympics and sports language stories.

January 1 -- January 31, 1988

- o Editorial contact regarding story possibilities, planning coverage plans, requests for information with wire services, major newspapers, magazines and television stations. Also, coordination with Korean Cultural Service officials.
- o Various discussions with R.V. Allen Co., (Messrs. Allen, Plunk) and Burson-Marsteller (Messrs. Burson, Solomon).
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Submitted pertinent press monitoring reports to Korean Cultural Service.
- o Submitted final Rose Parade report to Korean Consulate, L.A., (Mr. Hoon Sohn), and B-M Seoul.
- o Discussed story possibilities with wire services.
- o Discussed with publications house their plans for a television viewing guide.
- o Distributed "Seoul Competition Schedules Adjusted" release to more than 500 newsrooms and national radio and television networks in the U.S.
- o Discussed SLOOC presence at 1988 Associated Press Sports Editors (APSE) convention with APSE Olympic chairman.
- o Submitted American volunteers story to wire service.
- o Discussed SLOOC reply to Soviet Union's participation announcement with major newspapers.
- o Submitted story ideas to B-M Seoul for consideration.
- o Submitted fourth quarter UPDATE to Canadian newspaper regarding their special Calgary Olympic sections.

- o Distributed fourth quarter UPDATE to 200 top newspapers in U.S.
- o Met with member of USOC public relations advisory staff.
- o Contacted NBC-TV regarding quotes from Michael Eskridge for UPDATE story.
- o Discussed with Canadian newspaper material for special Calgary Games sections.
- o Submitted press information kit to Bozell, Jacobs, Kenyon & Eckhardt for internal use.
- o Submitted request from cable television guide regarding use of SLOOC logos to B-M Seoul for determination.
- o Continued discussion regarding marketing story with sports magazine.
- o Arranged briefing meeting with Korean Cultural Service official (Mr. Chan Yong Lee) for February.
- o Discussed story possibilities with news syndicate.

February 1 -- February 29, 1988

- o Editorial contact regarding story possibilities, planning coverage plans, requests for information with wire services, major newspapers, magazines and television stations. Also, coordination with Korean Cultural Service officials.
- o Various discussions with R.V. Allen Co., (Messrs. Allen, Plunk) and Burson-Marsteller (Messrs. Burson, Solomon).
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o ~~Submitted pertinent press monitoring reports to Korean Cultural Service.~~
- o Submitted "Korea Aims . . . in Calgary" story release to more than 800 newsrooms in U.S. and Canada and national radio and TV networks in the U.S. and Canada.
- o Obtained above story from wire service and submitted to B-M Seoul.

- o Submitted hotel booking information to travel magazine.
- o Met with script writer regarding radio releases per 1988 program.
- o Discussed arrangements with sports magazine for marketing story.
- o Discussed additional Koreans in Calgary stories with wire service.
- o Discussed photo feature with wire service.
- o Discussed possible interviews with SLOOC officials in Calgary.
- o Met with Korean Cultural Service (Mr. Chan Yong Lee) to discuss Olympic program.
- o Helped draft various reports in Calgary during Winter Games.
- o Helped arrange press conference in Calgary during Winter Games.
- o Helped with set-up of Seoul Olympic information room in Calgary during Winter Games.
- o Helped draft questions and answers for President Park regarding press appearances in Calgary and Los Angeles.
- o Discussed B-M presence at Associated Press Sports Editors (APSE) executive session with Olympic chairman.
- o Provided logo to cable station for use in Olympic news programs.
- o Began drafting five radio scripts for submission to B-M Seoul for approval.
- o Distributed January/February UPDATE to top 200 U.S. newspapers.
- o Discussed TV footage for upcoming TV show about Korea with news syndicate.

March 1 -- March 31, 1988

- o Attended Associated Press Sports Editors (APSE) executive session meeting to discuss press working conditions during Calgary Games.

- o Maintained editorial contact with national/regional newspapers and wire services regarding plans, requests for information. Also, coordination with Korean Consulate and Korean Cultural Service officials and meetings (by Mr. Burson) with Dr. Kim Un-Yong, Robert H. Helmick and others at the General Association of International Sports Federations (GAISF) conference.
- o Various discussions with R.V. Allen Co. (Messrs. Allen, Plunk) and Burson-Marsteller (Messrs. Burson, Solomon).
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Submitted pertinent press monitoring reports to Korean Cultural Service.
- o Obtained and submitted to B-M Seoul sports magazine article.
- o B-M received permission to set up SLOOC information room at Associated Press Sports Editors (APSE) Convention in St. Louis in June.
- o Submitted "one-year-to-go" VNR to news syndicate for use in forthcoming television show.
- o Submitted events schedule book, logos and pictograms to major newspaper.
- o Submitted press and graphics (logos, pictograms) materials to news syndicate graphic network.
- o Discussed travel story with wire service special editions editor. Submitted home-stay story.
- o Discussed APSE chairman visit to MPC in June.
- o Discussed visit of reporter in June for venue tour, stories.
- o Provided television rights figures to NBC-TV.
- o Discussed story, photo possibilities with wire service.
- o Discussed posters for foreign airports with B-M Seoul and internally.
- o Relayed Mr. Kim Chang-ho's reply to wire service regarding credentials and space needs and relayed reply.

- o Distributed "Moroder Aims . . ." release to more than 500 newsrooms and national radio and TV networks in the U.S.
- o Discussed available material with magazine freelance writer.
- o Discussed story possibilities with wire service.
- o Submitted poster airport creative to B-M Seoul.
- o Submitted approved radio scripts to wire services for possible use as feature material.
- o Submitted press kit, story ideas to wire service world service editor.
- o Discussed possible story ideas with news service.
- o Discussed possible story ideas with television show.
- o Submitted to B-M Seoul detailed request for help from television show.
- o Informed B-M Seoul of television show putting Seoul trip on hold.
- o Submitted to B-M Seoul names of Olympic contacts in L.A., Chicago, Washington, San Francisco.
- o Continued discussions with various B-M offices for appropriate personnel to help in Seoul during Olympic Games.
- o Supervised audio taping of radio releases.
- o Contacted U.S. Army Chaplain's office regarding requests from U.S. journalists for information on religious services during Olympics.
- o Submitted to regional newspaper information on yachting venues/plans.
- o Obtained and submitted to B-M Seoul captions that accompanied color slides serviced by wire world service.
- o Discussed with B-M Seoul and R.V. Allen Co. details of Mr. Kim Ock-jin's trip to Kansas City, Washington and New York.
- o Continued discussions with B-M Seoul regarding additional B-M personnel from various offices to be assigned to Seoul during the Olympic Games.

April 1 -- April 23, 1988

- o Maintained editorial contact with national/regional newspapers and wire services regarding plans, requests for information. Also, coordination with Korean Consulate and Korean Cultural Service officials and meetings (by Mr. Burson) with Dr. Kim Un-Yong, Robert H. Helmick and others at the General Association of International Sports Federations (GAISF) conference.
- o Various discussions with R.V. Allen Co. (Messrs. Allen, Plunk) and Burson-Marsteller (Messrs. Burson, Solomon).
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Submitted pertinent press monitoring reports to Korean Cultural Service.
- o Hosted luncheon attended by Mr. Kim Ock-jin, Mr. Shin Hyon-Ung of SLOOC, Mr. Chan Yong Lee of Korean Cultural Service and Mr. Jong Hwan Suh of Mission to U.N.
- o Discussed representation at APSE Convention with Mr. Shin.
- o Obtained and submitted regional newspapers Hodori story to B-M Seoul.
- o Obtained requested technical telephone information per B-M Seoul and submitted.
- o Several discussions with R.V. Allen Co. (Daryl Plunk) regarding Mr. Kim Ock-jin's U.S. agenda.
- o Contacted B-M offices in Belgium, Spain, China, France to discuss personnel suggested to work in Seoul during the Olympics.
- o Discussed forthcoming SLOOC TV record revenue release with NBC-TV to determine response from NBC-TV if they receive calls from media.
- o Submitted to B-M Seoul names of B-M personnel from European/China offices who were selected to help out during Olympics.
- o Discussed SLOOC sponsorship list regarding possible marketing story with major newspaper.

- o Contacted B-M China, France, Spain to obtain additional information on B-M Olympic staffing assignments per B-M Seoul request.
- o Discussed information room at Associated Press Sports Editors (APSE) Convention with Olympic chairman.
- o Attended media interview with Mr. Kim Ock-jin.
- o Obtained story of above interview and submitted to B-M Seoul.
- o Submitted Hodori photos to wire service color photo editor.
- o Discussed pre-Olympic package with wire service Sunday sports editor.
- o Arranged meeting with news service to discuss publicity opportunities.
- o Distributed training center feature to more than 500 newsrooms and national radio and TV networks in the U.S.
- o Distributed March/April UPDATE to top 200 newspapers in U.S.
- o Distributed April radio release to 2,000 wire service radio stations.
- o Met with news service to discuss planning and publicity ideas.
- o Submitted SLOOC sponsor list to major newspaper.
- o Obtained "Road to Seoul" tape from TWI for Mr. Shin.
- o Arranged meeting with Canadian newspapers to discuss Olympic publicity.
- o Submitted list of art/cultural magazines/newspapers to B-M Seoul.
- o Discussed story ideas with wire services.
- o Discussed Olympic planning with wire service.
- o Discussed request for give-aways for Olympic fund-raiser with president of California Olympics (Gary Visconti). Asked for details in writing.
- o Discussed wire service color photo editor previously submitted photos.

Attachment(s) III

Thomson S.A.
Activities Report
November 5, 1987 to April 23, 1988

- o Monitored, consulted and advised regarding Department of Defense authorizations/appropriations measures.
- o Contacted:
 - November 5, 1987: Senator J. Bennett Johnston
 - November 9, 1987: Representative Lindy Boggs
 - November 10, 1987: Senator J. Bennett Johnston
 - November 18, 1987: Jim Oakes, administrative assistant to Senator Johnston
 - December 3, 1987: Teleconference with Nora Slatkin, staff, House Armed Services Committee
 - December 4, 1987: Glenn Lawrence, legislative assistant to Representative Frank McCloskey
 - December 11, 1987: Teleconference with Jan Schoonmaker, legislative director to Representative Lindy Boggs
 - Week of December 14, 1987: Teleconferences with Paul Cambon, legislative assistant to Representative Bob Livingston
 - January 20, 1988: Gary Reese, legislative assistant to Senator Johnston
 - February 5, 1988: Representative David McCurdy and Jan Schoonmaker, legislative director Representative Lindy Boggs

Attachment(s) IV

CLIENT: SEOUL OLYMPIC ORGANIZING COMMITTEE -- 1518

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 10901	11/13/87	NY020567	\$241,000.00
WIRE 03501	03/24/88	NY024116	325,000.00

CLIENT: U.S. TAIWAN FAIR TRADE COUNCIL -- 1907

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 77034	10/28/87	WA022826	\$ 30,000.00
5240	11/10/87	WA022826	80,356.39

CLIENT: EPSON AMERICA, INC. -- 1820

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
128163	11/16/87	LA019912	\$ 53,976.14
128658	11/16/87	LA019750	1,535.74
10-002679	12/11/87	LA019261	39,418.29
		LA019935	17,651.64
132215	12/14/87	LA020970	65,448.29
132970	12/18/87	LA020953	1,563.38
134602	12/28/87	LA022202	6,331.60
137896	02/01/88	LA022260	79,522.59
		LA023129	6,016.70
141566	02/16/88	LA023131	71,467.75
142834	02/23/88	LA021172	24,943.73
143795	03/03/88	LA024295	5,683.42
145574	03/14/88	LA024294	68,952.57
148254	04/01/88	LA026023	88,170.72
150462	04/18/88	LA025582	1,116.19

531798.61

CLIENT: THOMSON CSF INC. -- 1277

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 60821	12/18/87	NY021640	\$ 15,476.95
36995	12/28/87	WA013504	50.00
WIRE 80821	01/20/88	D1022292	1,840.00
		NY022292	2,041.91
WIRE 40821	02/26/88	NY023651	2,025.17
WIRE 50821	03/29/88	NY024882	2,182.04

CLIENT: SAUDI BASIC INDUSTRIES CORP. -- 744

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 42554	11/19/87	NY020197	\$ 11,404.63
		NY020199	56,862.93
		NY020200	10,760.88
		NY019632	543.34
		NY020201	589.83
		NY020202	8,549.88
		NY020203	201.35
		NY020204	5,031.75
		NY020205	200.00
		NY020206	13.32
		NY020258	8,272.17
		NY020258	543.34
WIRE 02018	12/21/87	NY021369	\$ 17,038.74
		NY021370	45,196.24
		NY021371	18,018.22
		NY021372	90.67
		NY021373	8,013.70
		NY021374	8,812.50
		NY021375	9,782.50
		NY021376	8,272.39
		NY021377	779.18
		NY021347	13,456.60
WIRE 21311	01/07/88	NY022574	\$ 19,015.51
		NY022575	42,462.99
		NY022576	17,247.15
		NY022577	1,286.90
		NY022578	10,140.85
		NY022579	2,362.50
		NY022580	23,432.95
		NY022581	2,472.00
		NY022582	2,620.00
WIRE 05318	03/01/88	NY023843	\$ 21,126.55
		NY023844	58,086.80
		NY023845	22,766.93
		NY023846	8,010.79
		NY023847	27,643.43
		NY023850	10,442.30
		NY023853	5,136.60
		NY023854	590.00
		NY020258	313.51
		NY025895	524.63

CLIENT: SAUDI BASIC INDUSTRIES CORP. -- 744

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 10125	03/30/88	NY024969	\$ 2,602.87
		NY024970	4,212.50
		NY024971	24,203.36
		NY024972	9,981.04
		NY024974	3,672.90
		NY024975	10,012.87
		NY024976	2,420.81
		NY024977	1,365.94
		NY024978	175.00
		NY024869	21,670.59

CLIENT: IDB NORTHERN IRELAND -- 1650

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 88587	11/10/87	NY017588	\$ 759.13
		NY018629	52.25
		NY017589	1,234.46
		NY018630	3,951.57
		NY017590	5,700.28
		NY018631	7,509.87
		NY017591	6,266.85
		NY018632	4,112.30
		NY017592	1,780.51
		NY018633	898.80
		NY017593	3,307.68
		NY018634	915.89
		NY017594	1,127.75
		NY018635	731.36
		NY017595	790.40
		NY017596	423.22
		NY018636	100.42
		NY018637	65.37
		NY017597	5,955.16
		NY018638	128.45
		NY017598	6,677.90
		NY018639	12,810.67
		NY017599	804.02
		NY017600	148.00
		NY018640	187.60
		NY017601	7,273.99
		NY018641	7,069.51
		NY017602	9,153.07
		NY018642	9,775.29
		NY017603	23.00
		NY017502	7,461.36
		NY018644	4,534.44
		NY017604	5,839.74
		NY018645	4,468.91
		NY017605	4,031.42
		NY018647	4,607.15
		NY017606	22.50
		NY017607	6,399.44
		NY018648	287.25
		NY017608	3,674.72
		NY018649	3,352.23
		NY017609	7,639.82
		NY018650	9,522.97

161576.72

CLIENT: IDB NORTHERN IRELAND -- 1650

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 88587 (CON'T)	11/10/87	NY017610	\$ 5,920.35
		NY018652	6,004.63
		NY017611	4,113.00
		NY018653	1,302.40
		NY017612	1,413.15
		NY018654	1,295.15
		NY017613	1,005.00
		NY018655	285.15
		NY017614	985.00
		NY018656	1,406.26
		NY017615	3,116.38
		NY018657	1,467.56
		NY017616	7,316.05
		NY018658	9,725.20
		NY017617	17,128.49
		NY018659	10,426.17
		NY017618	1,265.20
		NY018660	512.88
		NY017619	573.75
		NY018661	615.98
		NY018662	1,492.50
		NY017620	5,159.50
		NY018663	1,210.05
		NY017621	49.20
		NY017622	607.25
		NY018664	18.00
		NY017623	99.18
		NY018665	86.70
		NY017624	3,540.00
		NY018666	5,441.70
		NY017625	2,500.18
		NY018667	257.00
		NY017626	3,941.45
		NY018668	6,249.44
		NY017627	2,306.24
		NY018675	1,168.50
		NY017628	17,512.06
		NY018676	13,140.69
		NY018677	450.00

141,107.39

CLIENT: IDB NORTHERN IRELAND -- 1650

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 22165	12/08/87	NY014226	\$ 4,809.67
		NY014230	3,884.83
		NY014234	15,220.58
		NY014235	440.00
		NY014236	3,507.12
		NY014238	12,697.06
		NY014239	37.25
		NY014241	19,879.12
		NY014243	3,288.64
		NY014245	9,866.06
		NY014246	511.25
		NY014247	18,779.24
		NY014248	6,011.82
		NY014250	8,735.77
		NY014253	1,365.53
		NY014254	3,370.18
		NY014255	500.00
		NY014256	3,270.27
		NY014257	24.75
		NY014260	6,148.18
		NY014262	13.25
		NY014263	2,572.59
		NY014264	19,108.12
WIRE 33409	12/17/87	NY019953	\$ 5,677.51
		NY019954	3,085.85
		NY019955	2,924.35
		NY019957	2,640.85
		NY019959	4,073.06
		NY019960	1,042.75
		NY019961	155.09
		NY019963	2.00
		NY019964	6,022.77
		NY019966	4,484.73
		NY019969	6,276.36
		NY019972	1,225.00
		NY019973	2,043.55
		NY019975	329.75
		NY019977	2,944.47
		NY019978	8,294.95
		NY019979	8,179.73

203444.05

CLIENT: IDB NORTHERN IRELAND -- 1650

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 33409 (CONT'D.)	12/17/87	NY019980	\$ 1,061.93
		NY019981	651.61
		NY019982	157.65
		NY019983	1,352.60
		NY019984	1,036.61
		NY019986	3,937.94
		NY019987	4,009.05
		NY019989	14.25
		NY019988	993.23
		NY019990	41.63
		NY020023	2,170.75
		NY020024	6,638.60
		NY020025	1,146.00
		NY020026	4,632.27
		NY020027	2,800.25
		NY020028	13,032.56
		NY020029	1,246.73
WIRE 76004	01/21/88	D4000001	\$ 946.02
		NY021473	850.87
		NY021474	11,351.86
		NY021475	8,760.68
		NY021476	12,089.71
		NY021522	125.03
		NY021477	14,789.85
		NY021478	4,680.10
		NY021479	3,983.22
		NY021480	1,559.09
		NY021481	1,314.02
		NY021482	20,870.79
		NY021483	830.50
		NY021484	1,314.94
		NY021485	2,810.25
		NY021486	3,772.05
		NY021487	1,384.02
		NY021488	43.00
		NY021489	4.50
		NY021490	468.55
		NY021491	431.25
		NY021492	1,039.89
		NY021493	10,851.28
		NY021432	7,820.21

157015.34

CLIENT: IDB NORTHERN IRELAND -- 1650

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 76004 (CONT'D)	01/21/88	NY021494	\$ 27.00
		NY021495	64.20
		NY021496	0.09
		NY021497	3,872.28
		NY021498	1,899.25
		NY021499	5,353.40
		NY021500	840.50
		NY021501	13,992.09
		NY021505	1,405.17

27453.98

CLIENT: IDB NORTHERN IRELAND -- 1930

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 81694	02/16/88	NY022324	\$ 1,990.56
		NY022325	1,957.66
		NY022326	4,556.83
		NY022331	4,775.65
		NY022333	1,441.90
		NY022334	320.00
		NY022335	1,991.70
		NY022344	300.00
		NY022345	2,565.93
		NY022346	1,322.33
		NY022347	2,809.25
		NY022348	915.85
		NY022349	443.41
		NY022350	93.75
		NY022351	446.13
		NY022352	128.78
		NY022353	4,418.10
		NY022354	651.16
		NY022355	550.00
		NY022356	300.00
		NY022357	710.77
		NY022799	35,659.86
		NY022359	1,962.31
		NY022360	2,407.71
		NY022361	18,280.15
04763	03/15/88	NY025427	\$700,000.00

790999.79

Saudi Basic Industries Corp.

Admin/Support Services	18.75
Air Freight	11,455.75
Art Materials	14.30
Audio Visual Equipment/Supplies	83.00
Clipping Service	958.74
Copy & Creative Svcs - BM Purch	220,357.20
Decmate Processing	17,640.75
Entertainment	2,223.77
Food	451.21
Information Bank Searches	239.27
Local Transportation	619.15
Magazines & Subscriptions	1,153.59
Meals	44.45
Meeting Expenses	475.00
Messenger	764.59
Miscellaneous Expenses	9,131.23
NY Only Slides - Internal	408.10
Photographic Prints - B&W	658.50
Photostats	135.59
Printing	250.00
Production Estimating	119.50
Production Technician	150.00
Reference Material	6.00
Release, Mimeo & Mail	1,235.98
Reproduction Charges	9,000.82
Research	12.00
Shipping	2,025.27
Slides	42.22
Stationary & Supplies	7,761.53
Telephone	11,475.49
Telephone - Long Distance	3,168.96
Transportation Expenses	14.00
Travel Expenses - Air & Car	2,273.28
Travel Expenses - Other	371.90
Typography	103.92
Video Editing	421.09
Word Processing	<u>6,220.34</u>

\$311,485.24

IDB

Administrative Surcharge	\$ 21,855.70
Food	163.13
Clipping Service	2,680.13
Information Bank Searches	840.42
Decmate Processing	22,698.42
Messenger	1,505.00
Miscellaneous	50.00
Miscellaneous Expenses	5,934.24
Reproduction Charges	11,080.49
Shipping	5,250.97
Entertainment	10,088.28
Telephone	24,408.45
Local Transportation	1,709.96
Travel Expenses - Air and Car	12,377.08
Meals	604.76
Photostats	171.19
Word Processing	10,342.91
Transportation Expenses	67.00
Travel Expenses - Other	3,034.85
AGI adjustments	378.88
Photographic Prints B/W	745.31
Magazines & Subscriptions	2,069.61
Administrative/Support Service	2,275.94
Art Materials	611.00
Audio Visual Equipment	65.00
Audio Visual Supplies	95.00
Consultation Fee	33,222.87
Air Freight	2,068.47
Space Purchased	167,151.26
Production	9,713.77
Typography	479.93
Releases, Mimeo & Mail	4,547.38
BM Media Information System	645.86
Secretary Services	81.25
Stationary and Supplies	46.98
Postage	700.00
Copy and Creative Services BM-Purch	1,000.00
Handling Charge	300.00
Printing	2,549.95
Publication Production Charges	119.08
Reprints	732.90
Telephone - Long Distance	128.08
Televideo Production	95.00
Telephone - Type - Graph	311.33
NY Only Slides - External	9,997.97
Research	817.63
Luncheons	2,170.33

Copy and Creative Services	3,214.72
Artwork Usage	123.53
Photography	9,041.40
Meeting Expenses	6,828.66
Newswire Services	382.36
Photo Directions	38.00
Reference Material	290.00
Research Final Billing	19,892.53
Lodging	1,170.97
Other Travel Expenses	<u>45.96</u>

\$419,003.59

Seoul Olympic Organizing Committee

Admin/Support Services	\$ 525.00
Administrative Surcharge	5,288.59
Air Freight	501.50
Art Materials	292.00
Audio Duplicates	857.10
Audio Recording	2,382.42
Audio Video Monitoring	3,653.28
Audio Visual Supplies	549.50
BM Media Information System	505.30
Budget Allocation	(48,053.12)
Clerical Services	255.00
Clipping Services	558.47
Consultation Fee	328,857.95
Decmate Processing	12,484.75
Dex/Telecopy	17.23
Editorial Contact	424.30
Entertainment	2,374.79
Hair - Makeup	62.28
Information Bank Searches	5,615.05
Information Bank - Washington	111.96
Local Transportation	2,025.63
Magazines & Subscriptions	56.60
Meals	661.69
Messenger	747.17
Miscellaneous Expenses	1,078.91
Newswire Service	3,205.98
NY Only Slides - External	789.71
Photographic Prints - Color	1,340.56
Photography	862.08
Photostats	944.21
Postage	567.85
Prebilled Expenses	(2,000.00)
Press Kits	88.93
Prints - Color	691.20

Production	588.25
Promotional/Display	96.81
Reference Materials	25.00
Reproduction Charges	3,457.38
Shipping	1,130.87
Stationary & Supplies	5.00
Telephone	5,931.70
Telephone - Long Distance	845.65
Telephone - Type - Graph	806.36
Televideo Production	144.00
Travel Expenses - Air & Car	9,021.48
Travel Expenses - Other	6,191.44
Typography	368.27
Word Processing	<u>3,803.34</u>
Total	\$360,739.42

THOMPSON CSF, INC.

Contributions/Donations	\$ 45.00
Information Bank	416.11
Local Transportation	394.00
Miscellaneous Expenses	139.54
Postage	27.91
Reproduction Charges	422.80
Telephone	1.30
Telephone-Long Distance	194.44
Equipment Rental	77.28
Meals	138.94
Messenger	66.00
Entertainment	181.42
Employee Dues	58.25
Magazines & Subscriptions	65.00
Releases, Mimeo & Mail	22.20
Administrative Surcharge	<u>1,472.03</u>
TOTAL	\$ 5,194.25

U.S.-TAIWAN, ROC FAIR TRADE COUNCIL

Local Transportation	\$ 665.00
Press Kit Briefing Books	1,887.44
Supplies	1,328.30
Local Telephone	358.20
Word Processing	1,392.25
Long Distance Telephone	603.00
Information Bank	935.00
Messenger Expense	941.14
Room Rental	225.00
Postage	290.00
Food	1,512.63
Airfare	168.00
Reproduction Charges	1,381.00
Shipping	320.00
Balance of Reception	1,048.58
Photographer	730.00
Consultant Fee	8,000.00
Honorarium	2,000.00
Equipment Rental	37.10
Secretarial Services	1,282.50
Reception	379.51
New York out-of-pocket expenses	1,298.26
New York Transportation	<u>67.00</u>

TOTAL	\$ 26,849.91
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Attachment(s) V

Epson America, Inc.

Administrative Surcharge	11,085.41
Airfreight	2,217.14
Art Direction	2,212.41
Art Materials	5.58
Audio Visual Equipment	21.89
Audio Visual Monitoring	593.89
Audio Visual Supplies	92.64
Clerical Services	7,248.06
Clipping Services	3,055.36
Dex/Telecopy	507.99
Decmate Processing	105.00
Display Material	1,109.98
Editorial Contact	1,059.15
Entertainment	137.32
Extra Magazines & Subscription	2,008.99
Film & Processing	1,373.90
Films Tapes, Dubs	40.04
Information Bank Searches	1,016.05
Local Transportation	870.21
Lodging	2,108.35
Meals	284.81
Meeting Expenses	479.13
Messenger	2,202.89
Miscellaneous	479.77
News wire	3,476.56
Photographic Prints - Color	650.55
Photographic Prints - Black & White	2,976.22
Photography	4,823.73
Photostats	257.00
Postage	1,685.59
Printing	11,957.96
Promotional Display	1,688.28
Reference Material	246.25
Releases, Mimeo & Mail	1,201.15
Reproduction	8,918.80
Research	28.70
Secretarial Services	26,217.11
Shipping	2,689.35
Slides	7,721.17
Space Commission	215.84
Stationery & Supplies	2,253.14
Telephone	6,693.54
Telephone - Long Distance	694.70
Telephone-Type-Graph	16.00
Transcription	137.51

Transparencies	970.86
Transportation Expenses	209.73
Travel Expenses	1,374.29
Travel Expenses Air/Car	5,401.57
Travel Expenses Meals	185.04
Travel Expenses - Other	90.00
Typography	856.44
VTR Dubs	43.70
Word Processing	<u>221.25</u>
Grand Total	134,217.99

Attachment VI

<u>Date</u>	<u>Amount</u>	<u>Name of Political Organization</u>	<u>Name of Candidate</u>
10/30/87	\$ 200	Neil Hartigan for Illinois	Neil Hartigan
11/2/87	1,000	Du Pont for President Campaign Fund	Pierre Du Pont
11/2/87	1,000	Skip Humphrey for Senate	Skip Humphrey
11/19/87	1,000	Richard Licht for Senate	Richard Licht
11/19/87	1,000	Pat Moynihan for Senate	Pat Moynihan
12/1/87	1,000	Bush for President	George Bush
12/15/87	500	Quentin Burdick for Senate	Quentin Burdick
12/28/87	250	Dukakis for President	Michael Dukakis
2/3/88	1,000	Richard Licht for Senate	Richard Licht
2/18/88	500	Quentin Burdick for Senate	Quentin Burdick
2/22/88	1,000	Richard Bryan for Senate	Richard Bryan
2/22/88	1,000	Committee to Re-elect Senator Edward Kennedy	Edward Kennedy
3/10/88	500	Bush for President	George Bush
3/25/88	500	Glenn English for Congress	Glenn English
3/25/88	1,000	Dukakis for President	Michael Dukakis
4/4/88	250	Robb for Senate	Charles Robb

4/10/88	1,000	Bob Kerrey for Senate	Bob Kerrey
4/12/88	1,000	Wayne Dowdy for Senate	Wayne Dowdy
4/12/88	500	Chris Dodd for Senate	Christopher Dodd
4/18/88	250	Bill Gray for Senate	Bill Gray
4/22/88	500	People for John Heinz	John Heinz
1/29/88	5,000	Burson-Marsteller PAC	n/a
2/1/88	1,500	Burson-Marsteller PAC	n/a
2/8/88	1,500	Burson-Marsteller PAC	n/a
3/1/88	500	Burson-Marsteller PAC	n/a
3/1/88	300	Burson-Marsteller PAC	n/a

Burson-Marsteller

1850 M Street, N.W.
Suite 900
Washington, D.C. 20036
202.833.8550

May 23, 1988

Registration Unit
Internal Security Section
Criminal Division
Department of Justice
Washington, D.C. 20530

Re: Registration No. 2469

Enclosed please find Burson-Marsteller's supplemental statement for the six-month period ending April 23, 1988.

Please delete the following individuals from Burson-Marsteller's files, as they either no longer work for the company, no longer work on that particular account, or Burson-Marsteller no longer works for that client.

U.S. - Taiwan, ROC Fair Trade Council

David Johnson
Larry Smith (should be retained for Epson America, Inc.)

Saudi Basic Industries Corp.

Michael Gold
Wendy Israel
Susan Matthias
Nunzio Pernicone

Thomson, S.A.

Rebecca Halkias
J. Gordon Stephens
Sharon Witherell
Albert Smith
Larry Smith (should be retained for Epson America, Inc.)

Industrial Development Board for Northern Ireland

Michael Morris
Christopher Hardwick
Kenneth Huszar (should be retained for Saudi Basic Industries Corp. and the Seoul Olympic Organizing Committee)
Keith Rowan
Scott Farrell

Epson America, Inc.

Mark Boyer

REGISTRATION UNIT
SECTION
INTERNAL SECURITY

88 MAY 23 4:08 PM

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CRIMINAL DIVISION

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes x or No

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes or No

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

REGISTRATION UNIT
SECTION

INTERNAL SECURITY

May 23, 1988

Date

Signature

88 MAY 23 PM 4:21

Jonathan S. Jessar

Please type or print name of
signatory on the line above

Executive Vice President and
Title

General Manager

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION